

*Generate ~ Recruit - Train ~ Maintain*

## For ALL Top line Team GBR Sales leaders

3 Separate Incentives for 2012

### ***Incentive C 1-5***

**Get Back to where you were in campaign 18 2011**

Receive £50.00 worth of Stationery for your Office Plus £50.00 Advertising Budget



Your figures for this incentive are based on what your top line qualifying orders were at in campaign 18 2011

### ***Incentive C 6-12***

**Grow by 30 Qualifying Team orders on your Top line**

Receive a shredder and Laminator for your office



Your figures for this incentive are based on what your top line qualifying orders were at in campaign 5 2012

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## ***Incentive C 13-18***

**Grow by 3 Top Line Qualifying Sales leaders**

Receive a Dymo labeller and labels plus a scanner/photo copier



Your figures for this incentive are based on what your top line qualifying sales leaders were at in campaign 12 2012

### ***Your training dates for 2012***

These incentives are set with 3 Training dates too.

Training days are all going to be in the central part of the country for everyone to have an equal opportunity to attend.

Training days will be on a Saturday so as to gain as much attendance as possible. All sales leaders are welcome on all training dates too. These training days will give us the opportunity to recognise those that have achieved the incentives and also update, train, motivate and develop you all as Independent sales leaders.

**Training day 1** is for **Saturday the 17<sup>th</sup> March** Venue and time to be arranged

**Training day 2** is going to be the day before the **Live Your Dream** Event so we will let you know that date as and when Avon announce it (venue is either the Celtic Manor in Cardiff or The Hilton in Birmingham)

**Training day 3** is for **Saturday 15<sup>th</sup> December**, were we will be inviting you to stay over for an evening with us at a venue to be arranged. This will also be the day/evening that we announce the achievers of the Campaign 1 – 18 Cash Bonus Incentive.