

Avon Recommend A Friend

Representative Terms and Conditions 2014

- 1. This incentive will run from Campaign 11 2014 until further notice and from Campaign 13 2014 for Trendsetters until further notice ("incentive period") and is open to all independent Avon Representatives ("Representatives") of Avon Cosmetics Limited ("Avon")
- 2. Reinstatements are not eligible for this incentive.
- 3. Sales Leaders and Area Sales Managers are not eligible for this incentive.
- 4. If eligible Representatives fulfil the criteria at this point 4; and the friend that they have recommended fulfils the criteria set out at point 5 then the Recommending Representative will be rewarded with an Avon product pack worth £90 based on normal brochure prices;
 - During the Incentive Period recommend a friend (who must be over the age of 18, and has consented to have their details passed to Avon) to your Area Sales Manager or Sales Leader so that your friend may be contacted about the Representative opportunity;
 - The Recommending Representative must remain active and their Avon account must not have any outstanding balance during the Incentive Period or at the time of receiving the reward;
- 5. The recommended friend must:
 - During the Incentive Period be appointed as an independent Avon Representative and place their first order on time, online of at least MOV. Place a second consecutive on time online campaign order

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- If the incentive criteria as outlined above is met, the Avon product pack will be shipped to the Recommending Representative in the next available order.
- 7. The number of friends a Representative can recommend to Avon is unlimited. However, Representatives will only receive an Avon product pack in respect of the first three (3) referrals made subject to them and their friends fulfilling the criteria set out in points 4 and 5.
- 8. No Avon product packs will be shipped unless the Recommending Representative places an order, in which case it will be added to that order.
- 9. Both parties will be contacted by Avon via email to verify the recommendation.
- 10. Only the regular, on time, on-line order in each campaign will count towards this Recommend a Friend incentive; any additional or adjustment orders will not count towards Recommend a Friend.
- 11. Details of the incentive are correct at time of going to print. However, Avon reserves the right to make any amendments including withdrawing the incentive as it deems necessary and appropriate.
- 12. Avon reserves the right to substitute the rewards offered (such rewards will be of equal or greater value).
- 13. Rewards are non-transferrable and no cash alternative is available.
- 14. Avon reserves the right to hold or cancel your reward(s) in the event of non-compliance with these terms and conditions or if Avon deems, in their absolute discretion, there to have been any malpractice in order to achieve the incentive requirements.
- 15. If products ordered during the Incentive Period are either returned and the incentive requirements are no longer met, or the balance on the Recommending Representative's account is not paid by the due date, then the Recommending Representative will not receive the Avon product pack.
- 16. All Independent Avon Representatives acknowledge that, in the course of applying for this incentive, certain information about them will be captured, electronically or otherwise, and will be transmitted to Avon and third parties associated with the incentive. Accordingly, the Representatives expressly agree to the transfer of such personal information to Avon and Avon's third party agents associated with this incentive and that Avon (data controller) and any third party associated with the incentive may use, store, process and transfer that information for the purpose of the incentive. All Representatives further agree that Avon may send their personal information outside of the European Economic Area including but not limited to the United States of America, for processing for the purpose of the incentive.
- 17. Eligible Representatives who receive any rewards may be required by Avon to participate in any subsequent publicity as deemed appropriate by Avon.
- 18. Avon's decision is final; no correspondence will be entered into.