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17th December 2007

Dear Gail

It gives me very great pleasure to confirm in writing that you have achieved a place in the European Conference incentive, and are eligible to join Avon at the prestigious Intercontinental Hotel in Prague from  $4^{th} - 7^{th}$  April 2008.

Please accept my congratulations and thanks for all your hard work and dedication to Sales Leadership in 2007. To be in the Top 20 is a fantastic achievement and I know you will enjoy your time with us at this very special event.

May I also take this opportunity to remind you about the Sales Leader Roadshows in the new year. If you have not done so already, please secure your place now. We wouldn't want our top Sales Leaders to miss out!

Have a wonderful Christmas and I look forward to seeing you in 2008.

Richard Pinnock

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Executive Director, Sales