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Cut here for use in Planner

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Starting Your Business Checklist

Sales Preparation

- Make a Who Do You Know List
- Give away 5 Brochures to those on your Who Do You Know List—follow up later to take orders
- Deliver the rest of your Brochures to your allocated territory—collect after 2/3 days and redeliver

Getting Organised

- Write my order due date, arrival date, and delivery date on the calendar
- Register online
- Keep an up-to-date calling book

Website

- Explore www.avon.uk.com

Notes
